



QUOTE

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DATE:	29-Oct-2018
QUOTE #	DYP-QT-181029-1
Customer ID	N/A
Valid Until:	2019-01-27
Project Name:	ROU-RP

Customer

Mr. Corneliu Petreanu
 BIT TELECOM
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DESCRIPTION	UNIT	Q'TY	UNIT PRICE	AMOUNT
1. ROTARY PARKING (for SEDAN-8)	lot	1	69,000	69,000
- 3 months after Advance Payment				-
- FOB term / Busan seaport in South Korea				-
- not including Supervisor Dispatch				-
2. OPTIONAL				
- Supervision (1 man and 7 days)	lot	1	4,450	4,450
- Spare Part	lot	1	1,400	1,400
3. PAYMENT TERM (70% L/C, Irrevocable at Sight)				
- 30% Advance Payment (by T/T)				
- 60% Upon presenting Shipping Document (L/C)				
- 10% After Installation (L/C)				
(please refer to Specification attached, which is showin				

Basic Total	US\$	69,000
Optional	US\$	5,850
Other	US\$	-
TOTAL Due	US\$	74,850

NOTE
1. Seller shall design and manufacture in accordance with KS or DONGYANG PARK's standard.
2. Motor: Korean brand motor will be applied.
3. Electric Power is based on 3P, 380V, 50Hz
3. The product could be made under contract by an OEM supplier
4. The numbers of required container would be increased and/or decreased possibly. Even so, the price of it is fixed and not changed, both parties shall not claim for additional or deducted cost for it if any.

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Thank You For Your Business!

SPECIFICATION (ROTARY PARKING)

1. OVERVIEW

QUOTATION NO.	DYP-QT-181029-1	DATE	29-Oct-18
		COUNTRY	ROMANIA
MODEL	ROTARY PARKING (RP)		
AVAILABLE SEDAN SIZE	5200mm (Length) x 1900mm (Width) x 1550mm (Height) x 1850kg		
AVAILABLE SUV SIZE	5200mm (Length) x 1900mm (Width) x 1900mm (Height) x 1850kg		
WARRANTY PERIOD	12 months from completion approval letter signed by client		
DELIVERY CONDITION	FOB Busan port in Korea		

2. BREAKDOWN PRICE

(Currency : US\$)

ITEM	SEDAN TYPE					SUV TYPE			
	8 car	10 car	12 car	14 car	16 car	6 car	8 car	10 car	12 car
PRODUCT	69,000	83,000	97,000	117,000	131,000	86,000	97,000	110,000	124,000

* Supervisor cost is not included, it will be charged upon actual stay-period and round trip times.

3. TURN TABLE

(Currency : US\$)

ITEM	STEEL	SUS	REMARK
Ø 4000 (external type)	6,000	-	Non Pit Type
	-	9,500	(upper SUS)
	-	15,000	(all SUS)

* Quantity of container will be raised, the final quotation will be submitted after selecting the option.

4. EXPECTED DELIVERY LEAD TIME & NO. OF LABORS

INSTALLATION	SEDAN TYPE					SUV TYPE			
	8 car	10 car	12 car	14 car	16 car	6 car	8 car	10 car	12 car
EXPECTED PERIOD	7 days	9 days	10 days	12 days	14 days	7 days	8 days	9 days	10 days
MECHANICAL LABORS	4~5 men	4~5 men	4~5 men	4~5 men	4~5 men	4~5 men	4~5 men	4~5 men	4~5 men
ELECTRICAL LABORS	1~2 men	1~2 men	1~2 men	1~2 men	1~2 men	1~2 men	1~2 men	1~2 men	1~2 men
REMARK	- Skilled Local manpowers shall be provided by Client. - The Installation period can be changed according to the work & site condition								

* Supervisor cost will be charged upon real stay-period and round-trip times

1) All airfare Shall be economy or coach class.

2) Manpower cost for supervisor: USD350 per man-day

** Reasonable Accommodation, Meals & Translators for supervisor shall be provided by client.

5. Q'TY OF CONTAINER

ITEM	SEDAN TYPE					SUV TYPE			
	8 car	10 car	12 car	14 car	16 car	6 car	8 car	10 car	12 car
40'HQ	2	2	3	3	3	2	2	3	3

* Not included the optional items.

6. WORK SCOPE

ITEM		DYP	CLIENT	ITEM		DYP	CLIENT
ACPS DESIGN		0	X	Const -ruction	Foundation	X	0
ACPS FABRICATION	Frame	0	X		Concrete	X	0
	Pallet Body	0	X		Civil	X	0
	Pallet Wheel	0	X	Façade	Cladding	X	0
	Machinery	0	X		Girth frame	X	0
	Electrical	0	X	Fire Fighting		X	0
INSTALLATION	Frame	X	0	Customs & Duties		X	0
	Machinery	X	0	Other related Taxes		X	0
	Equipment	X	0	Various Permits		X	0
	Electricity	X	0	Packing & Transport	Packing	0	X
	Test run	X	0		Transportation (Korea)	0	X
SUPERVISION (This item is option, therefore when it is selected, the condition is applied.)	Frame & Machinery	X	0	Packing & Transport	Shipping	X	0
	Electrical	X	0		Storage place	X	0
	Test run	X	0		Transportation (Local)	X	0
	Air ticket	X	0	Touch-up Paint		X	0
	Labor cost	X	0	Fire Prevention Paint		X	0
	Accommodation	X	0	Ventilation		X	0
	Meals	X	0	Maintenance		X	0
	Traffic	X	0	Spare part		X	0
	Translator	X	0	Electrical wire & duct		0	X